

Intelligent Pricing for SAP

Enterprise-scale pricing, without slowing down SAP

Flintfox by Enable is an intelligent pricing engine that's purpose-built to handle high-volume pricing requests across SAP and external applications or devices.

Why Flintfox for SAP?

As organizations scale:

- Order volumes increase
- Channels expand
- Pricing rules, rebates, and agreements multiply

What once worked inside SAP becomes harder to manage and slower to execute. As commercial complexity increases, teams compensate with custom code, spreadsheets, and manual workarounds—creating technical debt and margin risk.

Flintfox by Enable solves this by becoming SAP's pricing execution layer.



The integration of AI will significantly change how we handle income management. It will allow us to build more dynamic, commercial trading agreements that adapt in real-time, align closely with business objectives, and drive real growth. It can empower us to navigate challenging market conditions and even anticipate changes before they happen.

Akash Khurana,
EVP, Chief Information & Digital Officers
at **Wesco**



How it Works:

- Pricing logic runs in Flintfox, not SAP
- Prices are calculated in real-time and delivered back to SAP
- SAP remains the system of record for orders and transactions

This architecture eliminates pricing bottlenecks while preserving SAP core integrity.

Key Benefits:

For IT leaders: less custom code, fewer brittle workarounds, lower technical debt, and a pricing layer that scales without destabilizing SAP.

For pricing leaders: full, line-level visibility into discounts, rebates, costs, and margins — before orders are placed, not after margin is lost.

The payoff is shared. Pricing errors and rework reduce significantly, teams move out of reactive maintenance and into strategy, and the same live, governed prices flow everywhere; across SAP, eCommerce, CRM, POS, catalogs, and the channels the business hasn't launched yet.



Price in Real-Time at Scale

Proven performance of up to 1M price calculations per minute per node, eliminating pricing as a bottleneck.



One Source of Pricing Truth

One central repository for agreements, contracts, costs, rebates, and pricing rules.



See The Full Price Waterfall

Clear insight into margins, discounts, rebates, and costs at every order line.



Omnichannel Delivery

Deliver live pricing consistently to SAP, eCommerce, CRM, POS, catalogs, and more via APIs.



Simulate Scenarios

Model pricing scenarios in one place to understand margin impact before changes go live.

Ready to take your pricing strategy to the next level?

[Learn more](#)

Flintfox
by Enable